

## Arno Profile System Temperament Analysis

### **Inclusion: Compulsive Choleric**

**Inclusion** is the need to establish and maintain a satisfactory relationship with people in the area of surface relationships, association and socialization (parties, social gatherings, and people who come in and out of our lives every day). Inclusion asks two questions:

- How many people do *I* approach for socializing?
- How many people do I want to approach *me* for socializing?

General description of people who are **Compulsive Choleric** in Inclusion:

- Extrovert of a highly selective nature
- Approaches many people for association and socialization but wants to associate with only a select few
- Uses ability to socialize as a screening device to screen out those individuals with whom he/she wishes to socialize
- Chooses social events which meet his/her needs and desires
- Fast paced - works at a furious pace
- Task-oriented - relates better to tasks than to people
- Tough-minded, strong-willed - once his/her mind is made up, he/she has a very hard time changing it
- Has a compulsive drive to complete all the tasks he/she sets out to accomplish, regardless of the cost or consequences
- Has a compulsive need for recognition of accomplishments

Potential strengths which should be encouraged, used and developed:

- Bright, open, friendly, optimistic, upbeat person
- Good ability to socialize

Potential weaknesses which should be considered and dealt with:

- Gives off false messages, appearing to like people and socializing when in reality he/she does not
- The few people that he/she chooses to associate with must meet a standard that is in his/her mind - they must meet his/her needs and desires
- May be a compulsive people user - sees people as tools, needs to associate with people whom he/she can manipulate into doing what he/she wants
- Capable of walking over the rights and feelings of others
- May have a very cruel and abusive temper

Copyright 2009 Pastoral Counseling Center, Inc

<http://Pastoral-Counseling-Center.org>

<http://Temperaments.Info>