

Arno Profile System Temperament Analysis

Affection: Choleric

Affection is the need to establish and maintain a satisfactory relationship with others in regard to love and affection (deep one-on-one relationships, such as spouses, girlfriends or boyfriends, parents, children, trusted friends). Affection asks two questions:

1. How much love and affection do *I* express to others?
2. How much love and affection do I want expressed to *me*?

General description of people who are **Choleric** in Affection:

Shows a great deal of affection but only requires a small amount.

Will only give and receive love and affection when it is according to his/her terms.

Refuses to believe that people really love him/her unless the love is given according to the way he/she believes it should be given.

Lacks emotional development.

Potential strengths which should be encouraged, used and developed:

Uses charm (behaving warm and personably) to maintain control of deep, personal relationships

Potential weaknesses which should be considered and dealt with:

(Reminder: Cholerics have a very hard time admitting they might be wrong, so it is difficult for them to consider their weaknesses.)

Has a tendency to develop deep relationships with people who are weak-willed and then resents their weakness

Has a hard time relating to the deep, tender feelings of others - views "hurt feelings" and tears as sentimental trivia that are not called for

Places conditions on the love he/she gives and receives

Will reject people and the love they show if they do not meet his/her terms or provide love according to his/her standards